

SECTION B SUPPLIES OR SERVICES AND PRICES/COSTS

B.1 GENERAL

The Contractor shall propose firm fixed prices for each year of the period of performance which consists of a 3-year base period, plus two 1-year option periods. It is the Government's intention, through this section, to obtain price schedules for the services, related features, and equipment described in Section J Sample Task Orders (STOs).

B.2 SERVICES AND PRICES

Item prices shall be provided for the entire 5-year period. Each pricing element will be identified by a Contract Line Item Number (CLIN). CLIN ranges are allocated by Sample Task Order (STO) number.

CLIN(s) for the 5-year period are six-digit numbers. For each CLIN, the Contractor may propose a single firm fixed price which would be valid for all five (5) years of the contract. If proposed, the Contractor must clearly specify this in the pricing tables of its proposal. Alternately, separate pricing may be offered for each contract year using the CLIN structure defined below. CLIN periods for years 2 -5 will use the same CLIN structure as defined for year 1 and include a dash (-) with applicable years 2 through 5. For example, Table B.2-1 illustrates an acceptable CLIN numbering schema.

Table B.2-1. Notional CLIN Numbering Schema

Contract Year	CLIN
Year 1	100000-1
Year 2	100000-2
Year 3	100000-3
Year 4 (First one year option)	100000-4
Year 5 (Second one year option)	100000-5

For each STO, the contractor shall provide an overall system price for year 1 through 5. Additionally, the contractor shall separately price individual items detailed for each STO in Section J. The Contractor shall clearly identify how the separately priced individual items add up to the overall system price. The contractor may provide additional line item pricing as needed.

This pricing applies specifically to the STOs as outlined in the attachments of Section J. The individual prices provided in the Section B tables below are for the proposed

solutions should they be required and ordered exactly as outlined in the Section J attachments.

All prices shall include the 2% GSA Management Fee. Prices shall be specified and billed in United States (U.S.) currency.

B.2.1 Pricing Tables (Year 1)

Table B.2.1-1a Overall System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services			
CLIN*	Service or Product	Description	Price (Year 1)
100000-1	Satellite Internet Protocol (IP) Services Overall System Price		

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.1-1b Detailed Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 1)
	Service Plan – one time fixed price deliverable				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per year				
	Network operations center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per Month				
	Sustainment support cost per Month				
	Storage cost per Month				
	Onsite Technical Support – cost per day				
	Installation and Commissioning – cost per unit				
	Decommissioning – cost per				

	unit				
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*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.1-2a Overall System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services			
CLIN*	Service or Product	Description	Price (Year 1)
200000-1	Continuity of Operations (COOP) Overall System Price		

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.1-2b Detailed System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 1)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per year				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per year				
	Network Operations Center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per month				
	Sustainment support cost per month				

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.1-3a Overall System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

Satellite Systems Engineering and Technical Support Services

CLIN*	Service or Product	Description	Price (Year 1)
300000-1	Satellite Systems Engineering and Technical Support Services Overall System Price		

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

Table B.2.1-3b Detailed System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

The Contractor shall provide pricing detail for each of the below items, including labor categories and number of hours for each category as necessary. Each proposed labor category shall include position title and definition. (Tables B.2.1-3b(i) through (v) below.)

Satellite Systems Engineering and Technical Support Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 1)
	Architecture Design Document				
	Test and Evaluation Plan				
	IP System Management Support				
	Operational Support				
	Training Plan				

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

The total price proposed in each table below must equal the firm fixed price for the corresponding CLIN in Table B.2.1-3b.

Table B.2.1-3b(i) Architecture Design Document					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price

Table B.2.1-3b(ii) Test and Evaluation Plan					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price

Table B.2.1-3b(iii) IP System Management Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price

Table B.2.1-3b(iv) Operational Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price

Table B.2.1-3b(v) Training Plan					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price

B.2.2 Pricing Tables (Year 2)

Table B.2.2-1a Overall System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services			
CLIN*	Service or Product	Description	Price (Year 2)
100000-2	Satellite Internet Protocol (IP) Services Overall System Price		

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.2-1b Detailed System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 2)
	Service Plan – one time fixed price deliverable				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per year				
	Network operations center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per Month				
	Sustainment support cost per Month				

	Storage cost per Month				
	Onsite Technical Support – cost per day				
	Installation and Commissioning – cost per unit				
	Decommissioning – cost per unit				

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.2-2a Overall System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services			
CLIN*	Service or Product	Description	Price (Year 2)
200000-2	Continuity of Operations (COOP) Overall System Price		

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.2-2b Detailed System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 2)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per year				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per year				
	Network Operations Center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per month				
	Sustainment support cost per month				

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.2-3a Overall System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

Satellite Systems Engineering and Technical Support Services			
CLIN*	Service or Product	Description	Price (Year 2)
300000-2	Satellite Systems Engineering and Technical Support Services Overall System Price		

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

Table B.2.2-3b Detailed System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

The Contractor shall provide pricing detail for each of the below items, including labor categories and number of hours for each category as necessary. Each proposed labor category shall include position title and definition. (Tables B.2.2-3b(i) through (iii) below.)

Satellite Systems Engineering and Technical Support Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 2)
	IP System Management Support				
	Operational Support				
	Training Plan				

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

The total price proposed in each table below must equal the firm fixed price for the corresponding CLIN in Table B.2.2-3b.

Table B.2.2-3b(i) IP System Management Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 2)

Table B.2.2-3b(ii) Operational Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 2)

Table B.2.2-3b(iii) Training Plan					
Labor Category	Position Title	Position Definition	Number	\$ Rate	Price

			of Hours	per hour	(Year 2)

B.2.3 Pricing Tables (Year 3)

Table B.2.3-1a Overall System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services			
CLIN*	Service or Product	Description	Price (Year 3)
100000-3	Satellite Internet Protocol (IP) Services Overall System Price		

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.3-1b Detailed System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 3)
	Service Plan – one time fixed price deliverable				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per year				
	Network operations center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per Month				
	Sustainment support cost per Month				
	Storage cost per Month				
	Onsite Technical Support – cost per day				
	Installation and Commissioning – cost per unit				
	Decommissioning – cost per unit				

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.3-2a Overall System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services			
CLIN*	Service or Product	Description	Price (Year 3)
200000-3	Continuity of Operations (COOP) Overall System Price		

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.3-2b Detailed System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 3)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per year				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per year				
	Network Operations Center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per month				
	Sustainment support cost per month				

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.3-3a Overall System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

Satellite Systems Engineering and Technical Support Services			
CLIN*	Service or Product	Description	Price (Year 3)
300000-3	Satellite Systems Engineering and Technical Support Services Overall System Price		

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

Table B.2.3-3b Detailed System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

The Contractor shall provide pricing detail for each of the below items, including labor categories and number of hours for each category as necessary. Each proposed labor category shall include position title and definition. (Tables B.2.3-3b(i) through (iii) below.)

Satellite Systems Engineering and Technical Support Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 3)
	IP System Management Support				
	Operational Support				
	Training Plan				

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

The total price proposed in each table below must equal the firm fixed price for the corresponding CLIN in Table B.2.3-3b.

Table B.2.3-3b(i) IP System Management Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 3)

Table B.2.3-3b(ii) Operational Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 3)

Table B.2.3-3b(iii) Training Plan					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price Year 3)

B.2.4 Pricing Tables (Year 4, first one year option)

Table B.2.4-1a Overall System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services			
CLIN*	Service or Product	Description	Price (Year 4)
100000-4	Satellite Internet Protocol (IP) Services Overall System Price		

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.4-1b Detailed System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 4)
	Service Plan – one time fixed price deliverable				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per year				
	Network operations center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per Month				
	Sustainment support cost per Month				
	Storage cost per Month				
	Onsite Technical Support – cost per day				
	Installation and Commissioning – cost per unit				
	Decommissioning – cost per unit				

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.4-2a Overall System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services			
CLIN*	Service or Product	Description	Price (Year 4)
200000-4	Continuity of Operations (COOP) Overall System Price		

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.4-2b Detailed System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 4)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per year				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per year				
	Network Operations Center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per month				
	Sustainment support cost per month				

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.4-3a Overall System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

Satellite Systems Engineering and Technical Support Services			
CLIN*	Service or Product	Description	Price (Year 4)
300000-4	Satellite Systems Engineering and Technical Support Services Overall System Price		

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

Table B.2.4-3b Detailed System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

The Contractor shall provide pricing detail for each of the below items, including labor categories and number of hours for each category as necessary. Each proposed labor category shall include position title and definition. (Tables B.2.4-3b(i) through (iii) below.)

Satellite Systems Engineering and Technical Support Services

CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 4)
	IP System Management Support				
	Operational Support				
	Training Plan				

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

The total price proposed in each table below must equal the firm fixed price for the corresponding CLIN in Table B.2.4-3b.

Table B.2.4-3b(i) IP System Management Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 4)

Table B.2.4-3b(ii) Operational Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 4)

Table B.2.4-3b(iii) Training Plan					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 4)

B.2.5 Pricing Tables (Year 5, second one year option)

Table B.2.5-1a Overall System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services			
CLIN*	Service or Product	Description	Price (Year 5)
100000-5	Satellite Internet Protocol (IP) Services Overall System Price		

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.5-1b Detailed System Price Table: Satellite Internet Protocol (IP) Services Price Table

Satellite Internet Protocol (IP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 5)
	Service Plan – one time fixed price deliverable				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –per year				
	Network operations center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per Month				
	Sustainment support cost per Month				
	Storage cost per Month				
	Onsite Technical Support – cost per day				
	Installation and Commissioning – cost per unit				
	Decommissioning – cost per unit				

*CLINs 100000 through 199999 are reserved for Satellite Internet Protocol (IP) Services.

Table B.2.5-2a Overall System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services			
CLIN*	Service or Product	Description	Price (Year 5)
200000-5	Continuity of Operations (COOP) Overall System Price		

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.5-2b Detailed System Price Table: Continuity of Operations (COOP) Services Price Table

Continuity of Operations (COOP) Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 5)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – North America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections)				

	per unit cost – North America per year				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – South America per year				
	Network Operations Center (NOC) operations cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per month				
	Sustainment support cost per month				

*CLINs 200000 through 299999 are reserved for COOP.

Table B.2.5-3a Overall System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

Satellite Systems Engineering and Technical Support Services			
CLIN*	Service or Product	Description	Price (Year 5)
300000-5	Satellite Systems Engineering and Technical Support Services Overall System Price		

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

Table B.2.5-3b Detailed System Price Table: Satellite Systems Engineering and Technical Support Services Price Table

The Contractor shall provide pricing detail for each of the below items, including labor categories and number of hours for each category as necessary. Each proposed labor category shall include position title and definition. (Tables B.2.5-3b(i) through (iii) below.)

Satellite Systems Engineering and Technical Support Services					
CLIN*	Service or Product	Description	Qty	Unit Charge	Price (Year 5)
	IP System Management Support				
	Operational Support				
	Training Plan				

*CLINs 300000 through 399999 are reserved for Satellite Systems Engineering and Technical Support Services.

The total price proposed in each table below must equal the firm fixed price for the corresponding CLIN in Table B.2.5-3b.

Table B.2.5-3b(i) IP System Management Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 5)

Table B.2.5-3b(ii) Operational Support					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 5)

Table B.2.5-3b(iii) Training Plan					
Labor Category	Position Title	Position Definition	Number of Hours	\$ Rate per hour	Price (Year 5)

B.3 MAXIMUM CONTRACT VALUE AND MINIMUM REVENUE GUARANTEE

The total maximum value of all services under the Basic Contract (for all awardees combined) shall not exceed \$900 Million, including the Options.

The minimum revenue guarantee (MRG) amount for each award will be \$1,000.

B.4 GSA MANAGEMENT FEE

The GSA Management Fee is 2% to be applied to the total price for Contractor performance as billed to the Government.

Contractors must include the fee in their proposed prices on all Orders.

The Contractor remits the fee to GSA in accordance with Section G.4.2.

B.5 ORDER TYPE

Orders under the Basic Contract will be firm fixed price.

Orders must be Task Orders in compliance with FAR 16.505.

Task Orders may be multi-year and/or include options as defined in FAR Part 17 and agency-specific FAR Part 17 supplements.

B.6 PERFORMANCE BASED PREFERENCE

Pursuant to FAR 37.102(a), the Ordering Contracting Officer (OCO) (See Section G.1) should use performance-based acquisition methods to the maximum extent practicable.

B.7 ORDER PRICING

The OCO is responsible for the determination of price reasonableness for each Order. The OCO must determine fair and reasonable pricing for all Orders in accordance with FAR Subpart 15.4, Pricing, and FAR Subpart 16.2, Fixed-Price Contracts.

B.8 TRAVEL PRICING

Travel will be reimbursed at actual cost in accordance with the limitations set forth in FAR 31.205-46 and the Federal Travel Regulation.

B.9 LABOR SUBJECT TO THE SERVICE CONTRACT ACT (SCA)

To the extent that any labor is subject to the SCA and within scope of an Order and the Basic Contract, the OCO must identify such work on the Order and apply wages in accordance with FAR Subpart 22.10, Service Contract Act Wage Determinations.

Each Order must be tailored to include the appropriate SCA clauses.

(END OF SECTION B)